DATAFLOW

HAULAGE

CASE STUDY: SUPPORTING 300% GROWTH FOR H YOUNG

Dataflow provides integrated, future-proof business software to one of the UKs leading haulage firms, H Young Transport.

H Young Transport, with sites in Eastleigh, Huddersfield and Ayrshire, provides palletised distribution throughout the UK. A member of the PalletFORCE distribution network, it is also able to provide part-shipment, warehousing and logistics services.

THE DATAFLOW EXPERIENCE

H Young have used Multisoft Accounts on Unix for over 15 years. Three years ago the company moved from Unix to a Windows-based platform and decided to upgrade to the Windows version of Dataflow Accounts, which incorporates Multihaul, at the same time.

For Aidan Cole, the Finance Director, the shift to a Windows-based platform was influenced by the growing use of Windows throughout the industry "The old Unix platform worked extremely well, but there has been an overall move towards Windows for all haulage systems, so we felt it was time we did the same".

Preparation for installing the Windows dataflow software involved keeping the Unix platform running initially for the Accounts, whilst the Dataflow accounting suite was added.

Implementation of the new Dataflow system proved to be very straightforward. Aidan describes the process as seamless; "Dataflow had written a conversion routine and it was totally painless. "

COMPLETE CONTROL WITH DATAFLOW

With the vastly increased burden of legislation affecting the haulage industry now, the ability of the Multihaul system to manage information relating to government initiatives such as the Working Time Directive has proved invaluable.

"DATAFLOW PROVIDES BOTH TRANSPARENCY AND FUNCTIONALITY. TO AID COMPLIANCE WITH THE WORKING TIME DIRECTIVE, MULTIHAUL ENABLES US TO COLLECT TIMESHEET INFORMATION USING DRIVERS' MOBILE PHONES. "

Reports are also very important to the firm, "the business is run on them", states Aidan.

There are a number of reporting tools available in Dataflow; allowing businesses to create custom management reports or export to Excel or Access when needed.

For an industry that has to combine its use of IT with paper-based systems, the ability to retrieve and reprint documents is very useful. According to Cole, "We rely massively on paper. 80% of our customers wouldn't pay if they couldn't see the right paperwork."

He adds, "Although some customers receive PDF invoices by e-mail, we still need to produce printed delivery documentation, so it is important that the system is able to provide this option too."

Record keeping is important for a haulage company, but Aidan explains that the requirement for document storage has decreased because of the Dataflow software.

"Dataflow holds jobs for as long as you require; the history is always available for reproduction, copying to a new job, or for simple reference purposes". The result is less filing and quicker access to information, as it is all held in the software.

If you would like further information, please contact us on 0845 456 1020.